Feal How to enter a personal deal - collecting a commission

Every agent is allowed to do 3 Personal Deals per Anniversary Year.

Entering a Personal Deal when Collecting a Commission:

Log into your mobile app or the desktop version of the app at bolt.therealbrokerage.com.

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Login					
Forgot Password?					

Once you log in, it'll open up to your transactions. Click on the transaction that is your Personal Deal.



A screen will appear asking if the commissions are correct, click on No, I need to make a change:

Are the commission splits correct?	
Ο	Brittany Roman - TEST USD 9,000.00 100.00% split
No, I need to make a change	Yes, the splits are correct

Because it is a personal deal, you will only be charged a transaction fee of \$250 and not pay a percentage to Real.

Once you click on No, I need to make a change, you will go back to the transaction page.

Scroll down to the Manage Participants box and click on Edit in the Participant box for yourself.

A Edit Participant window will open to the right. You will want to change the toggle button indicating it is a personal transaction and then click Save:

	Edit Participant: Annalisa Parlee 1575 Fox Hollow Ln, Park City, UT, 84098			×	
	Role				
	Buyers Agent			~	
	Name of Participant				
	Annalisa Parlee				
	Personal Deal?				
Receives Invoices/Comm. Documents?					
	Is Single Check?				
	Pass Through Deal?				
	Tax Withheld?				
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	Cancel	(Save		

Once that is completed, the fee will be updated, and you will pay out the transaction fee for conducting a personal deal. If this is one of your first two transactions for your Anniversary year, you will also pay the \$250 brokerage fee.

You will need to update the CDA and generate the CDA again. See this link for how to generate a CDA.

If you have additional questions, please watch this video.

If you need further assistance, please reach out to our Support team by emailing <u>support@therealbrokerage.com</u> or through the Support tab on your mobile app.