

COMPENSATION AND RIGHT TO NEGOTIATE DISCLOSURE BY BUYER'S BROKERAGE

Buyer/Tenant ("Buyer"): _____

Buyer's Agent/Broker ("Agent"): _____

Buyer's Brokerage: Real Broker, LLC* ("Real")

1. For representing/providing services to Buyer in a transaction to purchase/lease property in which Real represented/provided services to the Buyer (the "Services"), Real will receive compensation for the Services (the "Compensation"). The Compensation that Real shall receive is (check and complete all that apply):

☐ _____ percentage of the purchase price;

☐ \$_____ (flat fee);

☐ Other: _____

In no event, shall Real accept any compensation in connection with the Services in excess of the Compensation.

This is an initial disclosure only. The Compensation is established in a Buyer Representation Agreement and therefore may be modified by mutual agreement of the Parties through an executed Amendment to a Buyer Representation Agreement.

2. A seller, or seller's brokerage, may, **but is not required to**, offer to pay a portion of the Compensation. Any amount paid by the seller toward the Compensation will reduce the amount of the Compensation owed by Buyer. Any offer of compensation made in connection with any home shall be disclosed by Agent to Buyer as soon as possible. If the seller or the seller's brokerage is not offering any, or sufficient compensation to Real to pay the Compensation in full, then Buyer shall be responsible to pay Real the Compensation in full. If a seller is not offering payment of the Compensation, Buyer may choose to request that the Compensation be paid, in whole or in part, by the seller (at closing either to Buyer through a credit or directly to Agent). If so instructed by Buyer, Agent can include this request in all offers prepared on behalf of Buyer.
3. Unless the Buyer directs otherwise, Agent will show Buyer all properties meeting Buyer's criteria, whether or not the seller or seller's brokerage is offering to pay the Compensation.
4. This is a disclosure document. Additional compensation details may be set forth in a Buyer/Tenant Agency Agreement, Buyer/Tenant Representation Agreement, or similar agreement, a purchase and sale agreement, lease agreement, or any other agreement entered into between the Buyer and Real, or between the Buyer and Seller of the property.
5. **NOTICE OF RIGHT TO NEGOTIATE.** While form agreements such as those described in Section 4 may be utilized for ease of transacting, the terms, including but not limited to, the amount or rate of real estate commissions, fees, and other compensation to be paid to Real for the Services, are not fixed by law and are fully negotiable. Buyer is encouraged to discuss all terms prior to entering into any agency, representation or similar agreement with Agent. At Buyer's option, any form agreement used in connection with a real estate transaction, including those listed in Section 4, may be reviewed by Buyer's counsel or other advisor prior to execution.

Real and Buyer hereby acknowledge that this disclosure has been received and reviewed.

[Signature page follows]

*Real Broker, LLC and its affiliated real estate brokerage entities, including, but not limited to, Real Brokerage Technologies, Inc.; Real Broker AZ, LLC; Real Broker Alaska, LLC; Real Broker NY, LLC; Real Broker CT, LLC; Real Broker MA, LLC; Real Broker NH, LLC; Real Broker Commercial, LLC; and Real Broker NE, LLC

Real

By: _____
Agent as authorized representative

Date: _____

Buyer

Date: _____

Buyer

Date: _____