

real

REAL ONBOARDING - QUICK START

2024 Presentation

1. ACCOUNT INFO

Click here to start your application.

Note: Write down the username, email address and password that you use here! It will be important to log into Real's phone app.



Please fill out the form below to get started.

First Name* Last Name*

Username*

Email*

Country*

Password*

Password Confirmation*

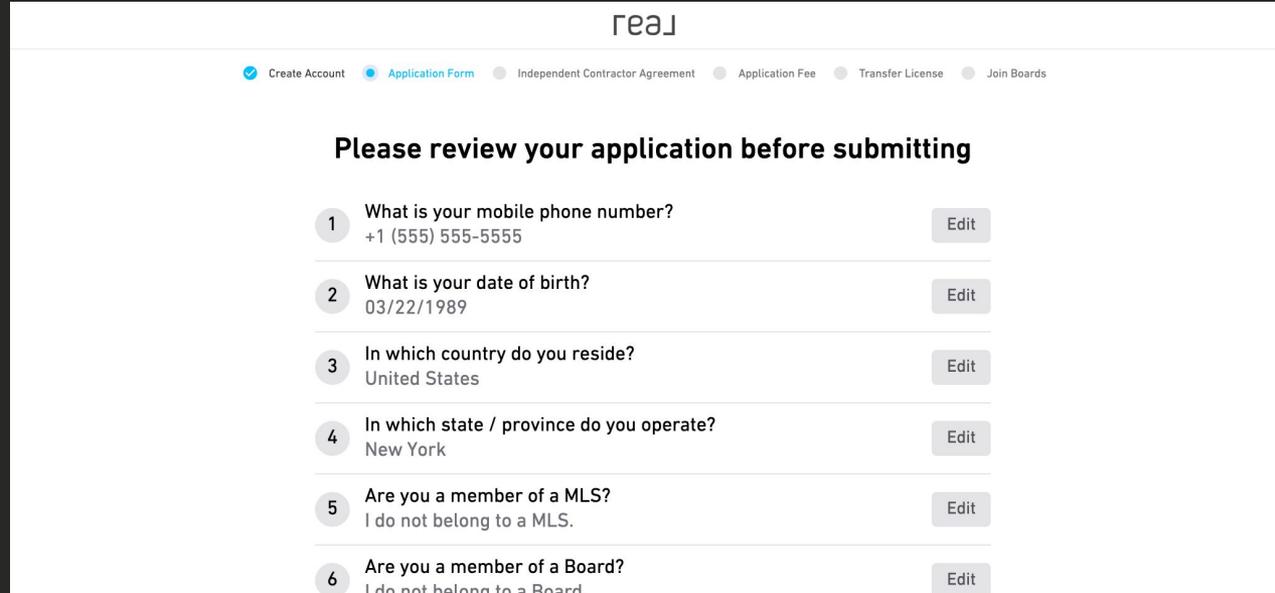
By creating an account you agree Real may contact you by phone call, email, or text and agree to our [Terms of Service](#) and [Privacy Policy](#).

Hear from CEO Tamir Poleg



2. APPLICATION FORM

Please answer the application questions regarding your license and other basic information.



The screenshot shows the 'real' application form interface. At the top, the 'real' logo is centered. Below it is a progress bar with six steps: 'Create Account' (checked), 'Application Form' (active), 'Independent Contractor Agreement', 'Application Fee', 'Transfer License', and 'Join Boards'. The main heading reads 'Please review your application before submitting'. Below this are six numbered questions, each with an 'Edit' button to its right:

- 1. What is your mobile phone number?
+1 (555) 555-5555
- 2. What is your date of birth?
03/22/1989
- 3. In which country do you reside?
United States
- 4. In which state / province do you operate?
New York
- 5. Are you a member of a MLS?
I do not belong to a MLS.
- 6. Are you a member of a Board?
I do not belong to a Board.

3. SUBMIT APPLICATION FORM

Scroll to the bottom and click the blue "Submit" button to proceed.

real

Create Account Application Form Independent Contractor Agreement Application Fee Transfer License Join Boards

Please review your application before submitting

- 1 What is your mobile phone number?
+1 (202) 276-8425 Edit
- 2 What is your date of birth?
03/10/1990 Edit
- 3 In which country do you reside?
United States Edit
- 4 What states or provinces are you licensed in?
California Edit
- 5 What is the name of the MLS you are a member of or will be joining in California?
I do not belong to a MLS. Edit
- 6 What is the name of the local Board of Realtors (Association of Realtors) you are a member of or will be joining in California?
I do not belong to a Board. Edit
- 7 What is your real estate license number in California?
123456789 Edit
- 8 Is your license active in California?
Yes Edit
- 9 When does your license expire in California?
10/10/2023 Edit
- 10 Have you had a registered complaint filed against you in California?
Yes Edit
- 11 Please upload a photo showing your face and the front of your driver's license.
N/A Edit
- 12 What is the name of your current brokerage?
I do not currently belong to a brokerage. Edit
- 12 Do you have any pending transactions with your current or previous brokerage?
Yes Edit
- 13 Estimated Sales
10 Edit
- 14 Are you an individual agent or a team agent?
Individual Agent Edit
- 15 Do you have a preferred title vendor that you currently work with?
No Edit

Submit

Scroll down and click **Submit**

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4. SIGN INDEPENDENT CONTRACTOR AGREEMENT

Click the blue "Sign Agreement" button to proceed to the Independent Contractor Agreement.



Thank you, Agent for filling out the application form.

Up next, we will ask you to sign an independent contractor agreement.

NEXT STEP

[Sign Agreement](#)

 **CREATE ACCOUNT**

 **APPLICATION FORM**

 **INDEPENDENT CONTRACTOR AGREEMENT**

 **PAY FEES**

5. ICA

Fill out your Independent Contractor Agreement. All required sections that must be completed are highlighted yellow.

If you were referred to Real, please add your Sponsor's name under Article 23.

Once the ICA is signed, the Sponsor(s) selection is unable to be altered.

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REAL BROKER

RESIDENTIAL INDEPENDENT CONTRACTOR AGREEMENT

Name of Agent ("Agent"):

Primary State Licensed:

License No.:

Additional State:

License No.:

Additional State:

License No.:

Date of Agreement ("Effective Date):

The addenda checked below and the [Terms and Conditions](#) and [Privacy Policy](#), which are found on the URL <https://joinreal.com/page/legal> and mobile application reZEN (collectively, "Terms and Conditions"), as may be amended by the Company from time to time, are hereby incorporated into this Residential Independent Contractor Agreement by reference as if fully set forth herein (together with the below checked addenda, the "Agreement"):

- Policies and Procedures Manual (the "Manual")
- Agent Attraction Code of Conduct
- Commission and Fee Schedule Addendum
- Willable Revenue Share Program Addendum
- Agent Stock Purchase Program
- Elite Agent Stock Grant Plan
- State Addendum
- Property Management Addendum
- Wholesale Addendum
- Development and Construction Addendum
- Capped Status Addendum
- Team Leader Addendum
- Team Member Addendum
- Domestic Team Addendum
- Capping and Attracting Awards Grant Program

Article 1 PARTIES

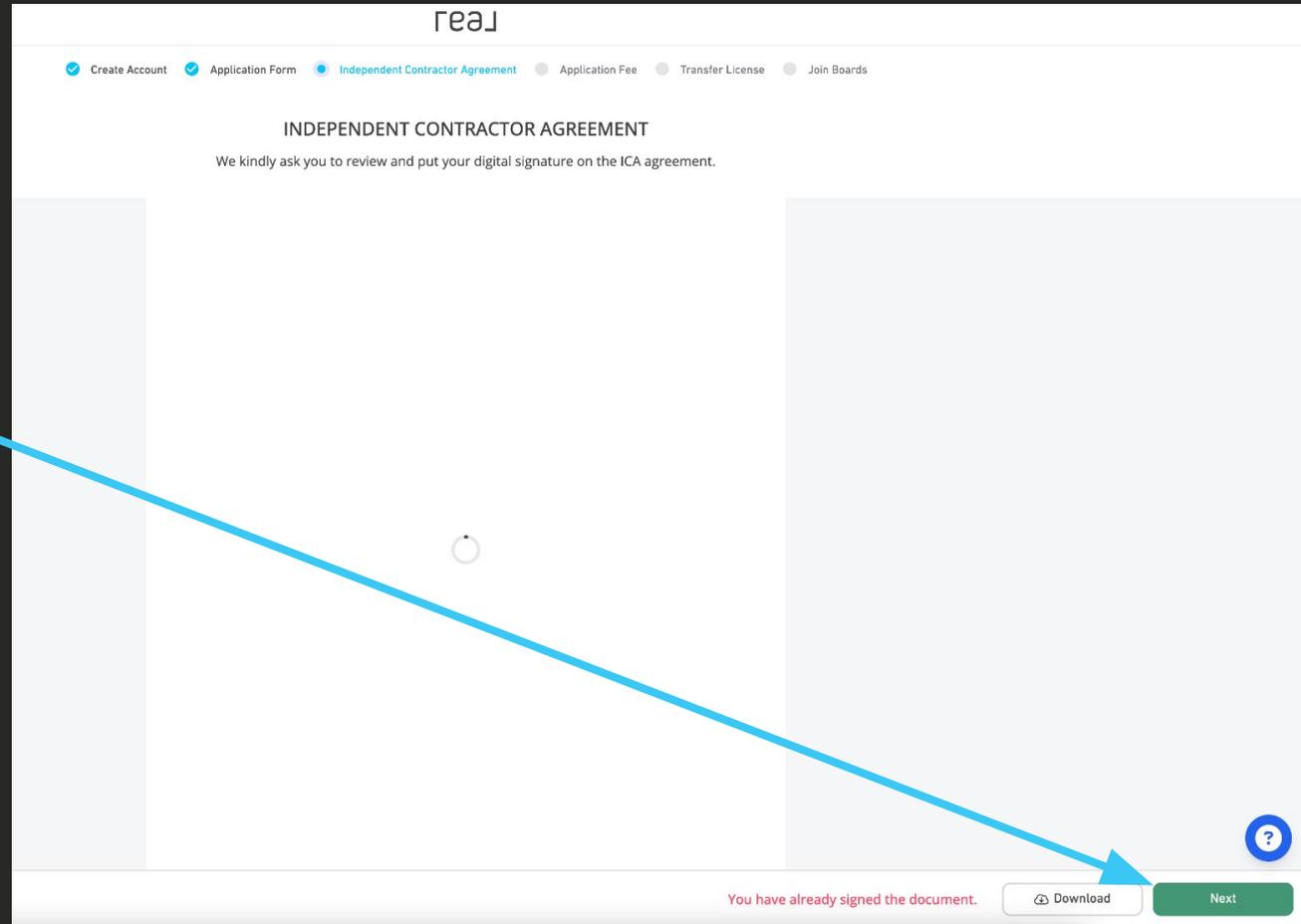
This Agreement is entered into by and between Agent and Real Broker, LLC, and its affiliated entities, including, but not limited to Real Brokerage Technologies, Inc.; Real Broker AZ, LLC; Real Broker Alaska, LLC; Real Broker NY, LLC; Real Broker CT, LLC; Real Broker MA, LLC; Real Broker NH, LLC; Real Broker Commercial, LLC; and Real Broker NE, LLC (collectively, the "Company"). Agent acknowledges Agent is licensed and duly qualified to provide real estate agent services to the general public in the state(s) listed above and wishes to affiliate and place Agent's license with the Company. The Company desires to allow Agent to affiliate with the Company according to the terms and conditions stated herein. The Company and Agent are referred to individually as a "Party" and collectively as the "Parties".

Article 2 TERM

This Agreement shall commence upon the Effective Date and continue until either Party elects to terminate this Agreement.

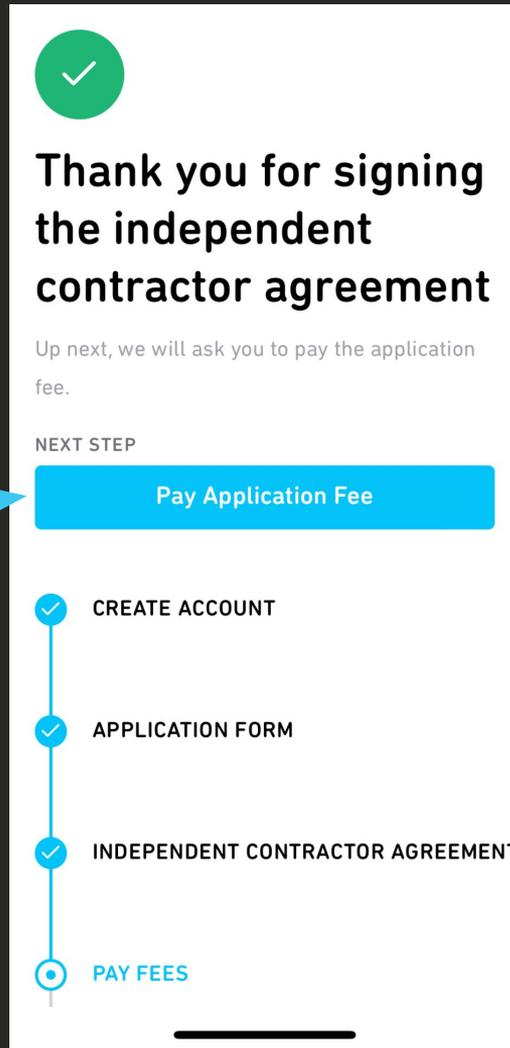
6. SUBMIT SIGNED ICA

Click the green "Next" button to submit your completed and signed Independent Contractor Agreement.



7. PAY APPLICATION FEE

Click the blue "Pay Application Fee" button to proceed to the payment screen.



8. APPLICATION FEE

Next, please pay your one time joining application fee.

Note: Some states/provinces require the brokerage to pay the license transfer fee so your application fee may be different per location.

The screenshot shows the 'real' logo at the top center. Below it is a progress bar with five steps: 'Create Account' (checked), 'Application Form' (checked), 'Independent Contractor Agreement' (checked), 'Application Fee' (active), 'Transfer License' (not started), and 'Join Boards' (not started). The main heading is 'Application Fee'. A dark grey payment card displays 'One Time Fee' and '\$249 USD'. Below this, an 'Includes' section lists 'Real Brokerage Application Fee \$249' and 'Hawaii License Transfer Fees \$0'. A prompt asks to 'Please enter your billing details' with a form for 'Card number' and 'MM / YY'. A blue 'Pay' button is at the bottom of the card.

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✔ Create Account ✔ Application Form ✔ Independent Contractor Agreement ● Application Fee ● Transfer License ● Join Boards

Application Fee

One Time Fee

\$249 USD

Includes

Real Brokerage Application Fee	\$249
Hawaii License Transfer Fees	\$0

Please enter your billing details

Card number MM / YY

Pay

9. LICENSE TRANSFER

Next, your license will be transferred. This can take a few days, depending on the state/province that you are in.

Please be sure to use the highlighted link to find the [license transfer instructions specific to your state](#).

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✔ Create Account ✔ Application Form ✔ Independent Contractor Agreement ✔ Application Fee ● Transfer License ● Join Boards

Transfer License

STOP HERE, Please follow the below link for your state's / province's license transfer instructions

Please follow the instructions in the below link to begin the license transfer process and will notify you once it is completed. Note that it may take a few days depending on the state / province you're in. You can check the average processing time for your state / province in this [knowledge base article](#). If you have not found the answer in the knowledge base, please feel free to contact our onboarding team by email at onboarding@therealbrokerage.com.

[Visit the help center](#)

Logout

?

10. LICENSE TRANSFER

To learn more about your state's process, this step allows you to visit our [Knowledge Base article on the license transfer process](#).

An example page is shown to the right.

If you have completed the license transfer steps please email onboarding@therealbrokerage.com to continue the onboarding process.

The screenshot shows the 'Transfer License' page on the Real Estate Brokerage website. The page has a navigation bar with the following items: Create Account, Application Form, Independent Contractor Agreement, Application Fee, Transfer License (highlighted), and Join Boards. The main heading is 'Transfer License'. Below this, there is a search bar and a breadcrumb trail: 'Real > Knowledge Base Articles > License Transfer Instructions'. A section titled 'Articles in this section' lists various states: Iowa, Minnesota, North Dakota, Oregon, Oklahoma, New Hampshire, Wisconsin, Washington, Virginia, and Utah. A blue arrow points from the text 'An example page is shown to the right.' to the 'California' article in this list. The 'California' article is dated '9 days ago' and has a sub-heading 'After you sign the Independent Contractor Agreement:'. Below this, there is a list of instructions: 'Go to www.dre.ca.gov and login to the E-Licensing section using your existing login and password. If you have not set up a login you can register for a new login.', 'Once inside the E-licensing section choose "Change Employer" and then enter Real Broker's license #: 02022092.', and 'You will be asked if the Broker is available to confirm the transfer, choose "NO" and enter our California Broker's E-mail address: cabroker@therealbrokerage.com. Our broker will receive the message and confirm the transfer.' Below the instructions, there is a sub-heading 'After completing the above steps:' followed by the text 'Jason Lopez will get a message from the DRE, confirm the transfer.' At the bottom of the article, there is a sub-heading 'New to Real?'. A 'Logout' button is visible in the bottom left corner of the page.

11. JOIN BOARDS

If you are already with a board and/or MLS we will approve your application and continue onboarding.

If you have not yet joined a board or MLS please let us know which one you will be joining. To view boards in your state, [go here](#).

The screenshot shows the 'real' logo at the top center. Below it is a progress bar with six steps, each marked with a blue checkmark: 'Create Account', 'Application Form', 'Independent Contractor Agreement', 'Application Fee', 'Transfer License', and 'Join Boards'. The main content area features a large green checkmark icon on the left, followed by the text: 'We have received your request. We're confirming that your license and board sponsorship transfer has been completed, and we will activate your account shortly.' Below this text is a customer support contact number: 'For any assistance, please reach out to our customer support team or call us at 1-855-450-0442.' On the right side, there is a vertical list of the same six steps, each with a blue checkmark icon. At the bottom left, there is a 'Logout' button with a door icon. At the bottom right, there is a blue circular help icon with a white question mark.

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✔ Create Account ✔ Application Form ✔ Independent Contractor Agreement ✔ Application Fee ✔ Transfer License ✔ Join Boards

✔

We have received your request. We're confirming that your license and board sponsorship transfer has been completed, and we will activate your account shortly.

For any assistance, please reach out to our customer support team or call us at 1-855-450-0442.

✔ CREATE ACCOUNT
✔ APPLICATION FORM
✔ INDEPENDENT CONTRACTOR AGREEMENT
✔ APPLICATION FEE
✔ TRANSFER LICENSE
✔ JOIN BOARDS

Logout

?

12. REAL APP

Next, download your Real app. To do so, go to www.joinreal.com/app on your mobile device. You'll be prompted to download the app.

****IMPORTANT****

You will use the login information you filled out in step 1 to log into your agent application.



13. Welcome to Real!

Once your licence is transferred you will receive your **Welcome to Real** email with next steps including invitations to onboarding training and orientation sessions.

Get started transitioning your marketing with our [Brand Elements Guide](#)



Welcome to **Real**

Congratulations, you are officially part of the most collaborative brokerage in real estate!

We are changing the real estate industry—and along with it, the way you join a new brokerage. We created a brokerage that gives you the tools to get up and running the way YOU want.

Steps to **Complete**



Prepare for an Incredible Onboarding Experience

Over the next 60 days, you will receive a series of emails packed with useful tips to help you learn Real's systems.