

# When Will I be Paid My Rev Share?

#### **Revenue Share**

Other brokerages have their own version of revenue share, but individual agents don't always benefit. Real determined we could do it better by being honorable to every agent that joins our company. At Real, we built our highest payout into the initial tier, so that if you're working with other agents who you think are strong producers, you're motivated to bring them on board. Every agent who builds the company receives the same reward regardless of the number of agents you invite and support in the company.

### When does a sponsor receive payment for agent revenue share?

Revenue Share payments are processed on or about the 15th of the month following the closing of the sponsee's transaction who is in an unlocked tier of the sponsoring agent.

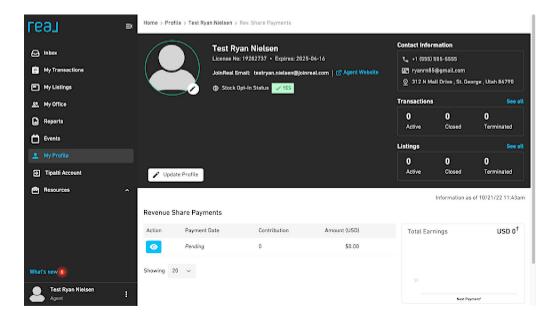
# Where can I check on my revenue share payments?

You can access all your information regarding your revenue share payment by logging into reZEN.

You will log into MyDashboard/Overview. Scroll down to the Revenue Share window and click on View:



On this screen, you will see all the detailed information regarding your revenue share to include pending payments and all past payments.



## What does a sponsor need to do to remain eligible for revenue sharing?

To receive revenue share from one of your sponsees, you must be a producing agent. To be considered a producing agent, you must either have paid a minimum of \$450 in splits or post-cap fees to Real within the last six months or be capped for your anniversary year (this resets each year). The annual brokerage fee and personal deal fees do not count toward this eligibility.

### What sponsee transactions qualify to pay the sponsor revenue share?

Once a sponsee is considered a producing agent, has paid a minimum of \$450 in splits or post-cap fees to Real within the last six months, or is capped for their anniversary year, they will unlock the tier of their sponsor or sponsors. If an agent is co-sponsored, they will count as .5 toward unlocking a tier. Please NOTE that the 6-month grace period does not qualify a sponsee to unlock a sponsors tier. Additionally, referral transactions do not qualify for unlocking any tiers.

If you need further assistance, please contact our Support team by emailing support@therealbrokerage.com or through the Support tab on your mobile app.